



QUALITY

All Harlan parts are numerically controlled and machinery produced to meet and exceed O.E.M. standards. All of our parts meet US Military Standard Code MIL-I45208. Harlan parts are serial-numbered and every dimension is operator certified to be within tolerance. Harlan parts are not look-alike "budget" parts that will not last. All Harlan parts are covered by limited 12-month warranty.

Our high standards of quality extend to our fully assembled towing tractors, which are completely designed and manufactured by Harlan. If Harlan doesn't already make a vehicle that suits a customer's requirements, Harlan will design and produce it. Each year, Harlan's innovative and resourceful team designs an average of 4 new vehicles.

SERVICE

Harlan employs trained professionals to help you with all parts questions and needs. Harlan maintains a complete research library to assist its clients in parts identification and related inquiries. Harlan has computerized catalogs and computer-aided design (CAD) workstations for the utmost in accuracy and efficiency.

Harlan is capable of exporting to any destination in the world. Harlan's professional sales representatives strive to give their clients the best service at all times. Orders placed by 3:30 pm CST are shipped the same day. Orders received for air delivery by 4:00 pm CST are also shipped the same day.

PRICE

Harlan has the most competitive prices in the world on replacement parts. Harlan's Engineering Department is dedicated to keeping costs down while maintaining high quality standards.

AVAILABILITY

Harlan has one of the world's largest inventories of replacement parts that is located in Kansas City, Kansas, stocking over 100,000 items. 95% of all Harlan Tractor parts can be shipped within 24 hours.

INVENTORY

Harlan's inventory consists of the everyday parts and the hard to find parts for most Clark towing tractors. Harlan also supplies a variety of parts for other manufacturers' vehicles. Harlan's state-of-the-art computerized inventory system is on line with the worldwide Electronic Data Interchange (EDI) network. This allows Harlan clients to place orders, receive invoices and make payments electronically, which will save them both time and money.

KITS

Harlan Corporation's specialized team of engineers and certified mechanics develop conversion kits so that clients can update their tractors. Some of the kits include: drive wheel, drive and steer axle, brakes, and transmission conversion kits. Harlan designs kits for clients' need.

CUSTOMERS

Harlan Tractor customers include domestic and international airlines, governments, railways, ports, docks, warehouses, and mining companies. Harlan's marketing efforts have concentrated on the airlines and air cargo industries but is moving into the industrial markets with its compact electrical vehicles. Harlan uses the same high-quality, proven components on its industrial vehicles as are found on the standard Harlan tractors.

AWARDS

Throughout the years, Harlan has been honored by various customers for its quality products. Harlan's highest honor is repeat business. Harlan has received 5 honors from the United States Government.

Planned Producer - Partner in Vital Program;
Quality Vendor Program - Exceptional quality and delivery performance on DCSC contracts (still in effect);
Defense Construction Supply Center Award for supplying parts for Operation Desert Storm; and
DCMD North Central Award:
Contractor for Desert Shield/Storm;
Harlan continues to be a major United States government supplier.

DEDICATED EMPLOYEES

Harlan Corporation has a group of devoted and qualified employees that make up the Harlan Family. Many people have been with Harlan for more than 20 years. In 1996, Harlan was honored with an award by the State of Kansas as "Employer of the Year". Harlan's employees provide the foundation for the tradition of excellent service and quality products at Harlan.

HARLAN

Harlan has an OEM division, which manufactures components for other heavy equipment manufacturers.

Harlan's advanced communications, distribution capabilities, innovative design, unique quality control, and dedicated personnel make Harlan a company you can depend on.

Harlan Corporation 27 Stanley Road Kansas City, KS 66115
913-342-5650 1-800-255-4262 Fax: 913-321-5802 Website www.harlan-corp.com